

EXECUTING

# TRANSFORMATION

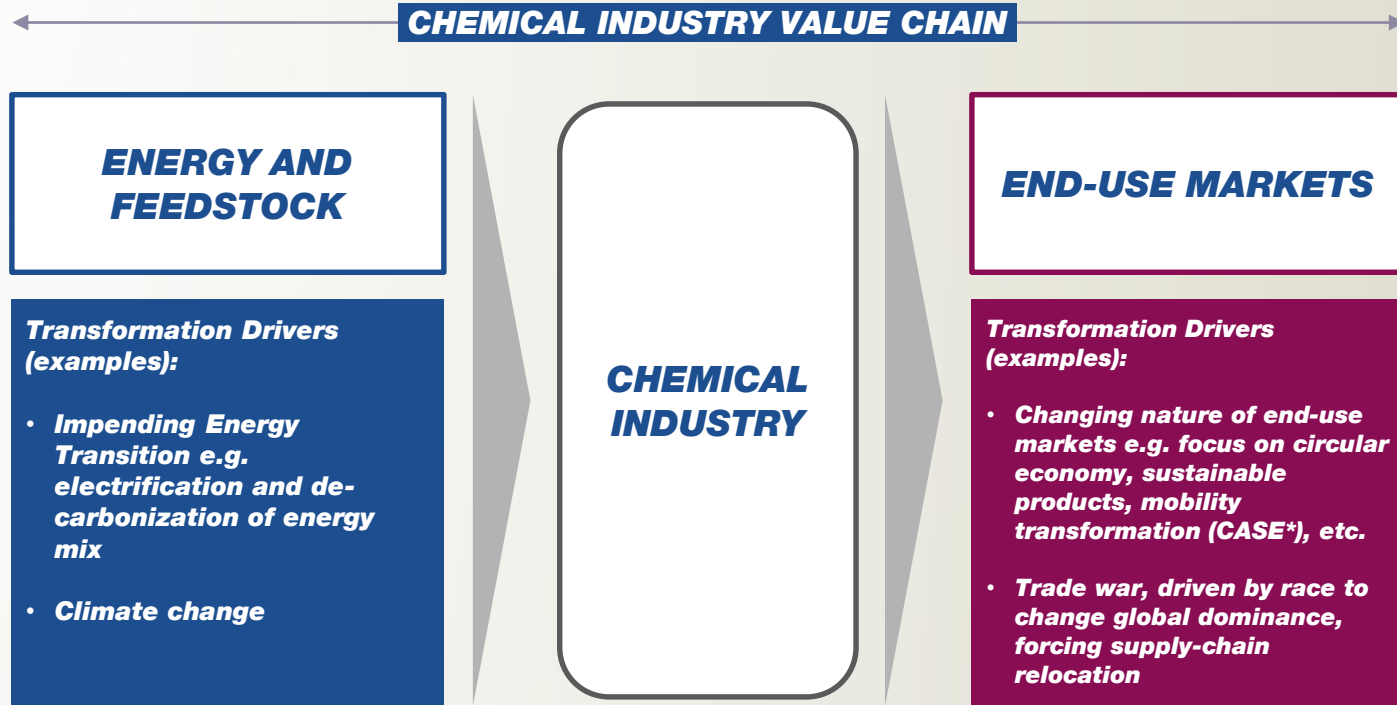
AND INVESTING IN GROWTH

**YOUSEF AL-BENYAN**  
**Chairman**  
**Gulf Petrochemicals and Chemicals**  
**Association**  
**Vice Chairman and CEO**  
**SABIC**

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# GLOBAL CHEMICAL INDUSTRY IS SITTING IN THE MIDDLE OF RAPIDLY TRANSFORMING VALUE-CHAIN NODES...



# ...WHICH ARE FORCING GLOBAL AND GCC CHEMICAL INDUSTRY PLAYERS TO TRANSFORM BY FOCUSING ON PORTFOLIO, COMPETITIVENESS, AND GROWTH MEASURES...

## TRANSFORMATION MEASURES...

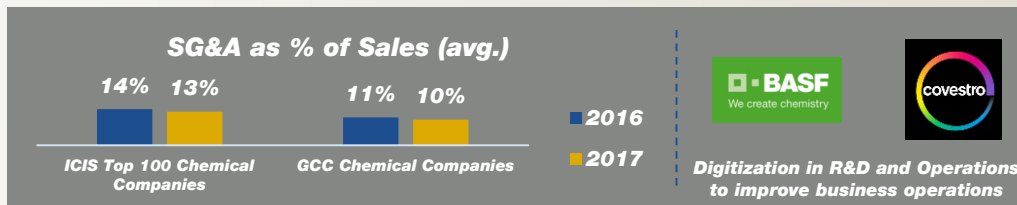
### MEASURES ACROSS

### EXAMPLES...

#### PORTFOLIO



#### COMPETITIVENESS



#### GROWTH



# ...TO REMAIN RELEVANT IN THIS TRANSFORMING VALUE CHAIN, GLOBAL CHEMICAL COMPANIES MUST COLLABORATE THROUGH VALUE-CREATING AND WIN-WIN PARTNERSHIPS

## TRANSFORMATION MEASURES...

### EXAMPLES OF PARTNERSHIPS TO ADDRESS...

### ...THROUGH (EXAMPLES ONLY)...

#### ASIA GROWTH

***Downstream investments with IOCs and NOCs in Asia by offering right value proposition (e.g. tech., market access, etc.)***

#### DIGITALIZATION

***Robotic process automation (RPA), machine learning, etc. collaboration with technology companies / digital-savvy customers to increase competitiveness***

#### INNOVATION

***R&D efforts alignment to create required products and services with changing needs of end-use markets e.g. battery manufacturers, EVs producers, etc.***



THANK YOU

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